

Curriculum Vitae of Sergio Alessandrini

Personal Information

Nome Surname Sergio Alessandrini
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Cittadinanza Italian
Date of Birth 08/09/1948

Current professional position and institutional assignments

- Retired for age limits effective November 1, 2018 (DR 028 of 01/03/2018) with 49 years and 6 months of useful service in the Public Administration
- For the a.y. 2020/2021 he maintained the assignment of the teaching of Political Economy (4 CFU) in the course of Strategic Sciences (I and II semicourse) at the Military Academy of Modena.
- Until October 31, 2018., Full Professor of Political Economy (sector 13/A, former SECS-P/01), Faculty of Communication and Economics and Faculty of Law, University of Modena and Reggio Emilia
- Promoter and President (until 2019) of EDI-LAB, interdepartmental laboratory of Studies and Research in Legal Culture and Applied Economics, Department of Communication and Economics and Department of Law of UNIMORE (since 2018)
- Member of the Scientific Committee of FEMISE, a multi-year EU-funded research project since 2006. The main task of this committee is to validate the scientific quality of the work carried out by FEMISE members and to contribute to the drafting of the FEMISE scientific program [<http://www.femise.org/en/le-reseau/bureau-and-committees/>]

Member of national and international scientific societies

Società Italiana degli Economisti (SIE)

Società Italiana di Diritto ed Economia (SIDE)

FEMISE

Degree Award of the Ministry of Budget and Economic Planning (G.U. 16/1973)

Recipient of a one-time incentive for the year 2012, assigned through a selective procedure related to the role of professors of I fascia on permanent contracts, as provided by D.l. n. 665/2013 in implementation of Article 29, c. 19, of Law 240/2010.

Refereeing and evaluation activities: ERC Area: Social Sciences and Humanities. Scientific and disciplinary sector:
13/A1 - POLITICAL ECONOMICS

Referee for MIUR:

- Scientific Research Programs of Relevant National Interest (PRIN) 2020;
- Scientific Research Programs of Relevant National Interest (PRIN) 2017;
- Special Integrative Fund for Research (FISR) 2020;
- Future in Research 2012;
- SIR 2014 Preselection;
- SIR 2014 Selection

Evaluation for LaziInnova:

- DTC - Intervention 2 - Research and Development of technologies for the enhancement of cultural heritage - year 2018-2019 (Economic-financial)
- - DTC - Intervention 2 - Research and Development of technologies for the enhancement of Cultural Heritage - year 2021-2022 (Economic-financial)

Education and previous academic positions

1971	Degree in Economics, Bocconi University of Milan
1973-74	Marco Fanno Scholarship (Mediocredito Centrale) used at the Department of Economics of the University of Chicago (USA)
1975 al 1979	Researcher of Political Economics, Faculty of Economics, University of Trento (4 years))
1979 al 1987	Associate Professor of Political Economics, Faculty of Economics, University of Trento (8 years)
1985-1991	Area Co-ordinator of Economics, in the Master in Banking and Finance for Development, Giordano dell'Amore Foundation, Milan (6 years)
1987 al 1991	Extraordinary Professor of Political Economics (SECS P02), Faculty of Political Science, University G. D'Annunzio, Teramo (4 years)
1991 al 2014	Full Professor of Political Economy (SECS P01), Faculty of Law, University of Modena and Reggio Emilia (23 years)
2014 al 2018	Professore Ordinario di Economia Politica (SECS P01), Dipartimento di Comunicazione ed Economia, Università di Modena e Reggio Emilia (4 anni).
1996 al 2022	Professor of Political Economy at the Military Academy of Modena, Strategic Science Course (26 years).

Visiting professor in several foreign universities including CERED/FORUM of Université Paris X Nanterre and University of Bangkok

Professional experience

Overall experience in the field of accessibility to public data and reuse of statistical information for the purposes of planning and economic programming and efficient use of public resources. Among the professional experience is highlighted the appointment in the Committee of scientific and technical guidance of the Presidency of the Council for the implementation of the Nuclei of evaluation and examination of the various forms of public-private participation in which mode of realization of public investment by the regional and central administration.

Date - Period	
Until 2005	From the constitution until 2005 he was a member of the teaching board of the doctorate in International Economic Law at the Bocconi University of Milan.
Until 2005	Until 2005 he was Co-Director of ISLA, the Institute of Latin American Studies and Economies in Transition, Bocconi University of Milan.
2001-2004	He has been Member of CITS (Technical and Scientific Committee) with technical-scientific responsibility in the preparation of the Memorandum of Understanding between the Department of Public Administration of the Presidency of the Council of Ministers and the Department for Development and Cohesion Policies of the Ministry of Economy and Finance for the implementation of the network of Evaluation Units at the Ministry of Economy.
1999-2001	He was a member of the Joint Technical Committee at the Department for Development and Cohesion Policies for the definition of the general guidelines of the protocol between central administrations and regional administrations and the design of the network of evaluation and verification of public investments Ministry of Economy and Finance - Department for Development and Cohesion Policies (Outcome of the State-Regions Conference of October 21, 1999 in implementation of the provisions of art.1 of Law 144/99 and the subsequent Directive of the PCM of September 10, 1999)
1996-2000-e 2000-2005	He was a member of the Committee for the Economic Planning of the Lombardy Region in the fifth Legislature and President of the same in the sixth legislature.

1990-1996	Vice President of EADI (European Association of Development Research and Training Institutes); previously elected as Italian representative in the Executive Committee (1990-1996).
1990-1991	Member of the Board of Directors of the G. D'Annunzio University of Chieti, Italy
1988-1990	Member of the Steering Committee of the Cecchini Commission at the EC Commission. The assigned objective was to estimate the likely impact of the completion of the internal market on the economy of the Community as a whole. The studies conducted to quantify the cost of existing barriers to trade produced documentation of more than 6000 pages, a summary of which is given in Paolo Cecchini's report, entitled The European Challenge 1992.
1989-1993	Economist in the Planning Committee of the Autonomous Province of Trento (a consultative body of the Administration provided for by the Statute of Autonomy)
1981-1985	Economist in the Urban Planning Commission of the Autonomous Province of Trento (advisory body of the Administration according to the Statute of Autonomy)
Dal 1998	<p>Since 1998 he is a founding member of the research network FEMISE (Forum Euro-mediterranéen des Instituts Economiques) which operates since 1997 based in Marseille (FR); he was until 2010 a member of the Steering Committee and since 2010 he is a member of the Scientific Committee in charge of monitoring the research results and identifying the research lines of the network.</p> <p>He has been a consultant to UNCTAD, UNIDO, the World Bank and the European Commission and has carried out research and technical assistance assignments on international trade and foreign investment issues.</p>

Research and consulting projects

Research, study and analysis activities at territorial level. Relevant aspects the economic evaluation of projects presented in PPP typologies (Public Private Participation), experimentation of economic and financial plan models (useful to define the expected demand that will feed the revenues of the PPP, and to verify the robustness of the indicators)

The study of methods and criteria for economic and financial evaluation has characterized my research program over time, reworking the methodologies of project finance to highlight the relationships between economic and financial analysis, to identify the interrelationships and possible conflicts made explicit by the formalization of analysis indicators such as NPV, IRR and indicators of bankability and financial sustainability. In my approach I have highlighted the criticality of the assumptions adopted in the construction of the PEF and the consistency in the estimation-prediction of revenue and expenditure flows, the criticality of the estimation methods and their robustness.

My research path, brought back to the most recent years, develops in the application of the methodologies of economic analysis and evaluation of single experiences to arrive at a more global approach oriented to the identification of the interrelations and the effects of the territorial offer.

Within the initiative of the OECD LEED Program, on behalf of the Ministry of Heritage and Cultural Activities and Tourism (MiBACT), I focused on precise objectives and criteria aimed at enhancing the cultural, natural and landscape heritage of the "Convergence Objective" regions specifically identified as "cultural attraction areas".

To this end, I proposed a methodology for the analysis of economic impact (IEA) able to extend the use of data to administrative sources, much richer in details and references than the traditional statistical and economic tools currently in use. The construction of the indicators and the first simulations of the economic impact are reported in S. Alessandrini, 2015, A simulation model of the economic impact of museums/institutes in the POIN area, December 2015 © OECD 2015.

As for the international experience, which is partly documented in my publications, I have directed my work and contributions to a plurality of topics that place at the center of the analysis the consistency of economic models to the empirical evidence of the phenomena themselves and their formal and statistical representation.

The most significant experiences in the interoperability of analytical tools, from the phase of production of statistical data to the phase of interpretation for the definition of coherent and sustainable actions and policies, are identified below, indicating the period, the duration and the beneficiary. In the list I have indicated the actions supported in programs financed with community resources.

Data	Location	Company	Position	Description
12 August-7 September 2006	Egypt	ACE	Senior International Expert	Trade Flow Analysis, Ministry of Trade and Industry, Cairo. Provide technical assistance to conduct Trade Flow Analysis, writing the TFA Manual and coaching the staff Unit to enhance their capabilities to prepare indicators and monitor the performance of the Egypt-EU Association Agreement.
January 2004- July 2006	Med countries	IDPM Manchester University for the EC	Sectoral Key Expert	Sustainability Impact Assessment Study of The Euro-Mediterranean Free Trade Area (EMFTA). Study includes: a) assessment of the impact of the AA on the Mediterranean economies using the CGE models; b) impact evaluation on trade; c) presenting the results on seminar
May 2005	Romania	EU	Expert	Support in the implementation of the Bologna Strategy; evaluation of academic structure and curricula in order to prepare the EU mutual recognition after 2007 University of Cracovia
January 2004-January 2005	Astana KZ	Eurasian Training Center for Civil Society with British Council, MSM, ETC	Module coordinator for Economics (TACIS Project)	Evaluation training structure, defining methods and models of training; Review of Programme in Economics and Transition; support in preparing the Trainers' Manual
2003-2004	MED Countries	FEMISE network for the EC	Coordinator research project	FEMISE network, "FDI Spillover" Studies on the effect of FDI on the domestic economies. Study includes: a) assessment of the technological and competition spillovers of FDI; b) preparation of a questionnaire for the survey; c) Interviews of Tunisian and Jordanian companies, d) presenting the results on conferences and seminars to facilitate integration of Mediterranean economies with the EU,.
June – December 2004	Algeria	FEMISE network for the EC	Senior expert	Trade Policy Review – Review trade and investment policies and their evolution, the specialisation and competitiveness of the economy, conduct a trade performance and competitiveness study. Propose recommendations.
June – December 2003	Jordan	FEMISE network for the EC	Senior expert	Trade Policy Review – Review trade and investment policies and their evolution, the specialisation and competitiveness of the economy, conduct a trade performance and competitiveness study. Propose recommendations.
1999-2000	MED Countries	FEMISE network for the EC	Coordinator research project	FEMISE network, "Consequence of the EU enlargement for the MED countries", Studies to facilitate integration of Mediterranean economies with the EU, while enhancing the EEAA and comparing their experience with CEEC during the transition period. Make studies about the pattern of trade and investment and analysis the differences.

1999-2000	MED Countries	EC	Coordinator research project	Research Partners in Jordan, Tunisia, Netherlands, Turkey. European Commission, DG "Industry", "Foreign direct investment in the Mediterranean countries"
March 1995-1998:	Almaty, KZ	KazGAU - with MSM-Maastricht,	Project coordinator (TACIS Project)	Evaluation of the academic structure; planning of resources; evaluation of teaching structures and capabilities, methods and models of training; proposal of a curricula in Economics and Management
October 2000-March 2002	Almaty, KZ	KIMEP with MSM-Maastricht	Module coordinator (TACIS Project)	evaluation of academic structure; planning of resources; evaluation of teaching structures, methods and models of training; proposal of MBA curricula, implementing the MBA programme
12/1997- 9/1998	Milan-Luxembourg	Gruppo Clas - Eurostat	Expert	Review of data, collection procedures and presentation of Regional Statistics on Business Services - ERDF
1/1998- 10/1998	Milan - Luxembourg	Gruppo Clas - Eurostat	Expert	Review of data, collection procedures and presentation of Industrial Statistics

Conferences with referee and invited talks (after 2010)

2010	FEMISE Annual Conference 2010, 23-24 November 2010, Rome, Italy, Concept note Theme: "Structural Transformation and the Role of the EU-Med Partnership" (discussant)
2010	COMPETITIVENESS AND STABILITY IN THE KNOWLEDGE-BASED ECONOMY, ICONEC 2010, May 14th – 15th, 2010, Craiova, Romania (Scientific Committee)
2011	COMPETITIVENESS AND STABILITY IN THE KNOWLEDGE-BASED ECONOMY November 4-5 2011, Craiova, Romania (Scientific Committee)
2011	MEDITERRANEAN INDUSTRIAL INVESTMENT SUMMIT, Mersin (Turkey), 29 september-1 October 2011 (discussant)
2011	RCEA Workshop on the Economics and Management of Leisure, Travel and Tourism, 28 - 29 november 2011 Rimini Italy, Faculty of Economics - Rimini (paper presentation)
2011	FEMISE Annual Conference 2011, 15-16 December 2011, Marseille, France, Concept note Theme: "Arab Awakening and the Role of the EU-Med Partnership" (discussant)
2012	FEMISE Annual Conference 2012, 23-24 November 2012, Marrakech, Morocco, Theme: "Inclusive Development in the South ---Med Countries and the role of the EU-MED-Med partnership" (Moderator & Discussant)
2015	12TH MEDITERRANEAN CONFERENCE OF THE RED CROSS AND RED CRESCENT. Presentation: The social effects of the economic crisis; Chairing Working Group B: The Social Effects of the Economic Crisis; San Marino, May 26th 2015
2015	The 7th International Conference of Management and Industrial Engineering "Management – The Key Driver for Creating Value", ICMIE 2015, October 22nd – 23rd, 2015, Bucharest, Romania. Paper presentation "Strategic Option", International Conference on Management and Industrial Engineering 7: 765-773. Bucharest: Niculescu Publishing House. (Oct 2015)– (with Sorin Ionescu, Larisa Gavrila)

2016	FEMISE Annual Conference 2016, 13-14 February 2016, "Two Decades after Barcelona: Rethinking the EU-Med Partnership" (Speaker Plenary Session I) Rethinking the Euromed Partnership: Fine-Tuning or Reinvention?
2016	14° Global Forum on Tourism Statistics. Session 5 – Tourism, Culture and Creative Industries, 23-25 November 2016, Venice, ISTAT-EUROSTAT (paper presentation)
2016	MAE, "Fight against corruption, economic growth and Italian companies business abroad", Ministero degli Affari Esteri, Roma, 13 dicembre 2016 (Round Table participant)
2017	SIDE, 13° Conferenza annual della Società Italiana di Diritto ed Economia, Rome LUMSA University, 15-16 dicembre 2017 (paper presentation).
2019	PSEAP - 7th Polish Law and Economics Conference – Warsaw School of Economics 17 maggio 2019 (accepted paper presentation)

Publications

Books and Book Chapters (partial)

- ✓ S. Alessandrini, 2015, Un modello di simulazione dell'impatto economico dei musei/istituti dell'area POIN, Dicembre 2015 © OECD 2015
- S. Alessandrini (2015) – Euro-Mediterranea Commercial Integration: Inequal Distribution among the Countries, IEMED, Mediterranean Yearbook 2015, Barcelona, 2015, pp.117-125
- ✓ The co-operative model in Trentino (Italy) - A case study. Report. OECD-LEED (S. Alessandrini, P. Battilani, S. Barco), OECD Paris, 2014
- ✓ S. Alessandrini, 2014. "Employment creation through inward FDI in the EMFTA and employment linkages within sectors," Chapters, in: The Economic and Political Aftermath of the Arab Spring, chapter 3, pages 79-105 Edward Elgar
- ✓ S. Alessandrini, "The Role of the Euro-Mediterranean Relations Facing the Economic Crisis" in MED 2009, Mediterranean Yearbook, IeMed, Barcelona, 2009.
- ✓ S. Alessandrini "Foreign Direct Investment in the MED region: equity relationship, spillovers and policy implications", Proceeding of the Conference Bridging the Gap: The role of Trade and FDI in the Mediterranean, CNR, Rome, 2007
- ✓ Algeria Country Profile – Trade Issues, with E. Valeriani, Università Bocconi - ERF January 2005 (final report).
- ✓ Jordan Country Profile – Trade Issues, with E. Valeriani, Università Bocconi - ERF January 2004 (final report).
- ✓ S. Alessandrini, The European Enlargement and its Effects on the Mediterranean, in MED 2005, Mediterranean Yearbook, IeMed, Barcelona, 2006.
- ✓ S. Alessandrini, The EU Foreign Direct Investments in Central and Eastern Europe, Giuffrè Editore, Milano, 2000.
- ✓ Transition and Democracy in Romania: the Pain of a Gradualistic Restructuring, in J-P Larçon (Ed), Entrepreneurship and Economic Transition in Central Europe, Boston, Kluwer Academic Publishers, 1998, ISBN/ISSN: 0-7923-8279-X
- ✓ "Obiettivi e strategie della politica mediterranea: un processo di regionalizzazione in evoluzione", in AAVV, Le relazioni economiche e finanziarie dell'UE con i PVS alla vigilia dell'unione monetaria europea, Cacucci Editore, Bari, 2001
- ✓ I servizi reali all'internazionalizzazione delle imprese. Aspetti teorici e metodologie di analisi, Il Mulino, Bologna, 1997, ISBN/ISSN: 88-15-06135-5
- ✓ Regionalismo economico e sistema globale degli scambi, Giuffrè Editore, Milano, 1994, (con G. Sacerdoti)
- ✓ "Subsidies, Strategic Trade Policies and the GATT", in J.H.J. Bourgeois, Subsidies and International Trade. A European Lawyers' Perspective, Kluwer, Deventer, 1991.
- ✓ The Unofficial Economy, Gower, Aldershot, 1987, (in collaborazione con B. Dallago)

- S. Alessandrini, (2018), Local impact of cultural investments. An application for Southern Italy, in "Economia della Cultura, Rivista trimestrale dell'Associazione per l'Economia della Cultura" 4/2018, pp. 433-450, doi: 10.1446/92240 (with Andrea Billi, Elisa Valeriani)
- S. Alessandrini, (2017), CMCH expenditure and procurement: Are administrative rules for efficiency a missed harmony?, (presented for publications) (with BO Tas, E. Valeriani)
- ▣ S. Alessandrini (2016), An evaluation model of the effects of public expenditure in cultural heritage: An application for Italian southern regions (presented for publication) (with A. Billi)
- S. Alessandrini, (2015), "Strategic Option", International Conference on Management and Industrial Engineering 7: 765-773. Bucharest: Niculescu Publishing House. (Oct 2015)– (with Sorin Ionescu, Larisa Gavrilă)
 - S. Alessandrini, 2013. "Quality of Ski Resorts and Competition Between the Emilian Apennines and Altipiani Trentini. an Estimate of the Hedonic Price," Review of Economic Analysis, Rimini Centre for Economic Analysis, vol. 5(1), pages 42-69, June
 - S. Alessandrini (2012) - Foreign Direct Investments (FDI) to the Middle East and North Africa Region: Short- and Medium-Term Developments. Policy Brief, The German Marshall Fund of the United States, October 2012 - pp. 1-9.
 - S. Alessandrini, Financial integration in the four Basins: a quantitative comparison, (with E. Valeriani), THEORETICAL AND PRACTICAL RESEARCH IN ECONOMIC FIELDS vol1, nr. 1, 2010
 - The European enlargement and its effects in the Mediterranean, CIBOB – EuroMediterranean Yearbook 2004, Barcelona, 2005
 - Consequences of EU enlargement for the MED, FINAL Report (addendum January 2001), FEM 99-01-04, published on the FEMISE website (http://www.femise.org/PDF/S_Alessandrini_0101.pdf)
 - "FDI in the Mediterranean Region: a Comparison with CEE experience", Femise Research Programme, January 2000, published on the Femise website, (http://www.femise.org/PDF/AlessandriniResmini_0100.pdf) (with L.Resmini).
 - FDI in the Mena Region, World Bank, Mediterranean Development Forum 3, Cairo, march 2000 (www.worldbank.org/wbi/mdf/mdf3/papers/global/Alessandrini.pdf)
 - "Dalla cooperazione all'integrazione economica: le difficoltà della politica mediterranea" Commercio, Rivista di Politica Commerciale,1999, n. 65
 - "The regional location of FDI in Central Europe: an empirical analysis in a comparative perspective", (with S. Contessi), working paper, 1999, Phare-ACE project P97-8138-R.
 - "Trade and FDI patterns in the MED Region". paper presented at the FEMISE Seminar "The Euro-Mediterranean Partnership in the year 2000, Cairo, Egypt, 6 February 1999.
 - "Steppingstones: Arab Integration, Competitiveness, and The Euro-Med Agreements", Comments by Sergio Alessandrini on Julia Devlin and John Page at the Workshop on "Dynamic of New Regionalism in MENA: Integration, Euro-Med Partnership Agreements & After", Cairo, Egypt 6-7 February 1999.
 - "Euro-Mediterranean Partnership: Evaluation of the Barcelona Process", paper presented at the International Seminar: "Euro-Mediterranean Linkages: Flows of people, goods and services", FISUM, Valletta, Malta, May 1999.
 - "The Determinants of FDI: A Comparative Analysis of EU FDI flows Into the CEECs and the Mediterranean Countries", (with L. Resmini), paper presented at the ERF Sixth Annual Conference "Regional Trade, Finance and Labour",Cairo,28-31 October 1999.
 - "General Overview of FDI in South-East Europe and Potential for Sub-regional Cooperation", in Croatian International Relations Review, vol. IV, n. 12/13, July-December 1998.
 - "European Foreign Direct Investment (FDI) in Central and Eastern Europe", Journal of European Studies, Chulalongkorn University, No.1, June 1998.
 - "Dalla cooperazione all'integrazione economica: le difficoltà della politica mediterranea", Commercio, n. 65, 1999. (in collaborazione)

The undersigned Sergio Alessandrini, aware of the criminal sanctions arising from false statements, declares under his own responsibility, pursuant to and for the purposes of Presidential Decree 445/2000, that the information contained in this curriculum vitae is true.

The undersigned also authorizes, pursuant to Legislative Decree 196/03, the processing of personal data as part of the normal activity of the receiving agency and for purposes related to the obligations provided by the law.